5 Essential Strategies for Effective Retirement Income Planning | Nasdaq

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Overview of Retirement Income Planning

Effective retirement income planning involves understanding how to manage your finances to ensure your savings last throughout your retirement years. This planning is essential to avoid the risk of outliving your resources, a significant concern for many retirees today.

It helps create a roadmap for a financially secure future, enabling you to maintain your desired lifestyle without worrying about financial instability.

The strategies outlined below are designed to provide a comprehensive approach to retirement planning, ensuring you are well-prepared to face your retirement years.

Strategy 1: Set Retirement Income Goals

Evaluate Current Financial Situation

"Generally, the best starting point is to gather relevant data such as sources of income now and in retirement. For example, pensions (not so common anymore), current Social Security statements for both spouses, and any other sources," advises Bradley T. Stipp of Stipp Wealth Management, LLC.

This also includes understanding your expenses, debts, and investments. A

thorough assessment provides a clear picture of where you stand financially and what steps you need to take to achieve your retirement goals.

Determine Desired Retirement Lifestyle

"Your retirement savings lasting throughout your life expectancy depends not only on what you save and invest but also on how you plan to spend money in retirement," says Harman Johal, a private wealth manager from US Bank.

"Factors to consider include if you plan to work part-time in retirement, travel more than in your earning years, advancing healthcare needs, your location, and the age you want to retire," he adds.

It's essential to consider these factors when planning for retirement. This step involves envisioning your ideal retirement and understanding the costs associated with your desired lifestyle.

Specify Income Goals

"A rule of thumb is that you will need about 75-80% of your pre-retirement income when you retire. This is because you will no longer be paying payroll taxes and may not be adding money to your retirement or savings accounts," Johal says.

Your retirement income goals should be realistic, measurable, and attainable, considering your current financial situation and how much you can realistically save and invest before retirement.

"You can break down savings into tangible lifestyle benefits. For example, for every \$5,000 saved, consider it a day or two less you'll need to work in retirement," suggests financial advisor Dr. Anthony L. Williams, DBA, cofounder of Galene Financial.

Strategy 2: Manage Expenses

Track Current Spending Patterns

You can use budgeting tools to categorize expenditures and reveal areas for potential savings. Regularly review bank and credit card statements to highlight discretionary spending and recurring costs that might be trimmed.

You must also distinguish between fixed (e.g., mortgage and car payments) and variable expenses (e.g., groceries and utilities) to identify controllable aspects of your finances and allow for strategic adjustments.

These savings can then be redirected towards your retirement fund.

Identify Other Areas for Potential Savings

Analyze your debts and prioritize paying off high-interest ones. You can also

discontinue unnecessary subscriptions. Do you need to have three streaming services? This area often includes overlooked monthly or annual fees that can add up.

Reducing utility bills through energy-efficient appliances, better insulation, and mindful usage can also lead to substantial savings over time. Make a habit of scrutinizing these seemingly insignificant expenses to free up more money for your retirement savings.

Implement Expense Management Strategies

Managing retirement expenses hinges on balancing enjoying retirement and preserving savings. Flexibility in spending, responsive to the fluctuations in retirement accounts and income sources, is crucial for financial stability.

"Three variables that are out of retirees' control and can significantly impact your withdrawal rate or longevity of your retirement nest egg are inflation, healthcare costs, and market performance," Johal cautions.

Janet Fox, president of <u>ACH Investment Group</u>, <u>Inc.</u>, suggests considering the <u>Sequence of Return Risk</u>. "If you withdraw funds at the same time the markets are decreasing in value, your assets will not be able to rebuild, and you will not be able to maintain those withdrawal levels."

"The <u>4% rule</u> is a gauge. Withdrawing less than this helps you maintain assets during good and bad times. You can lose several years' worth of principal for every 1% of funds withdrawn over 4%," Fox continues.

Additionally, moving to a more cost-effective area or downsizing living arrangements can significantly prolong the lifespan of retirement savings.

Strategy 3: Build a Diversified Investment Portfolio

Assess Risk Tolerance and Time Horizon

Risk tolerance refers to your comfort with market volatility and potential losses, influenced by your financial capacity, investment objectives, and emotional resilience to market swings.

Your investment time horizon is the expected timeframe until you can access your investment. The longer your time horizon, the more risk you may be able to take on, as you have more time to recover from market downturns.

Assessing these two is crucial to gauge the level of risk you're willing to accept and prevent reactive decisions during market volatility.

While risk tolerance questionnaires can provide a structured analysis, personal introspection on your investment time horizon and financial aspirations is critical to defining a balanced investment strategy.

Understand Different Investment Options

A well-diversified portfolio includes a mix of asset classes. Understanding the characteristics of each can help you make informed decisions.

Stocks: Stocks represent ownership in a company. While they offer high potential returns, they also come with higher risk, especially in the short term.

Bonds: Bonds are loans to governments or corporations that pay interest over time. They are generally less risky than stocks but offer lower potential returns.

Real Estate: Real estate can provide income through rent and potential appreciation in value. It can serve as a hedge against inflation but requires more capital and management.

Commodities: Investing in commodities like gold or oil can offer diversification and protection against inflation but can be volatile and influenced by global economic factors.

Mutual Funds and ETFs: Mutual funds and exchange-traded funds (ETFs) allow investors to buy a diversified portfolio of stocks and/or bonds, providing instant diversification.

Allocate Assets Strategically

Strategic asset allocation involves spreading investments across various asset classes, such as equities, fixed income, and potentially real estate or commodities, to create a balance that matches your risk tolerance and investment goals.

This diversification strategy aims to minimize risk while aiming for potential returns since different assets respond uniquely to economic changes.

Regular rebalancing is essential to keep your portfolio aligned with your desired risk and return profile, adjusting as needed to maintain the original asset mix.

This approach ensures your investments are positioned to manage volatility effectively and pursue growth opportunities, keeping your long-term financial objectives in focus.

Strategy 4: Optimize Social Security Benefits

Learn About Social Security Eligibility

Generally, you need 40 credits (approximately 10 years of work) to qualify for Social Security retirement benefits. Understanding the eligibility criteria, including age requirements for early retirement, full retirement age (FRA), and delayed retirement, is crucial.

Social Security benefits are calculated based on your 35 highest-earning

years. Your benefit amount is reduced if you have fewer than 35 years of earnings. Knowing how benefits are calculated can guide decisions about working longer or increasing earnings before retirement.

Maximize Benefits Through Timing Strategies

While you can start receiving benefits as early as age 62, claiming before your full retirement age permanently reduces monthly payments.

On the other hand, delaying benefits past your FRA up to age 70 increases your monthly benefits by about 8% per year, substantially boosting your retirement income for those who can afford to wait.

A break-even analysis can help determine the most financially advantageous time to start receiving benefits, typically revealing that delaying benefits is more profitable in the long run if you live past your late 70s to early 80s.

Understanding these options lets you strategize the best timing for claiming benefits based on your financial needs and health status.

Consider Spousal and Survivor Benefits

Spousal benefits allow a lower-earning spouse to receive benefits based on the higher earner's work record, which can be especially valuable if one spouse's own Social Security benefit is low or non-existent.

Understanding the eligibility rules and how these benefits are calculated is crucial, as is knowing the right time for each spouse to claim their benefits to maximize the couple's combined income.

On the other hand, survivor benefits support widows and widowers with income based on the deceased spouse's record. The timing of when to transition from one's benefit to a survivor benefit requires careful consideration to ensure maximum financial benefit.

Strategic coordination of these benefits can significantly impact a couple's financial security in retirement, necessitating a thoughtful approach to when and how benefits are claimed.

Strategy 5: Minimize Taxes and Manage Debt

Utilize Tax-Efficient Investment Vehicles

Choosing the right investment vehicles can significantly reduce your tax burden, both before and during retirement. Here's how to utilize tax-efficient investments:

Understand Tax-Advantaged Accounts: Use retirement accounts like 401(k)s, IRAs, and Roth IRAs. Traditional accounts offer tax-deferred growth, while Roth accounts provide tax-free withdrawals in retirement.

401(k)s allow you to contribute up to \$23,000 in 2024, with an additional \$7,500 catch-up if you are 50 or older. IRAs, on the other hand, have lower contribution limits, set at \$7,000, with a \$1,000 catch-up.

Consider Health Savings Accounts (HSAs): HSAs offer triple tax advantages for eligible healthcare expenses: tax-deductible contributions, tax-free growth, and tax-free withdrawals. In 2024, singles can contribute up to \$4,150, while families can defer up to \$8,300.

Explore Municipal Bonds: Interest from municipal bonds is often exempt from federal income tax and, in some cases, state and local taxes, making them an attractive option for tax-efficient income in retirement.

Implement Tax Planning Strategies

Typically, it's wise to start with taxable accounts, move to tax-deferred accounts like IRAs and 401(k)s, and tap into tax-free accounts such as Roth IRAs last, benefiting from their tax-free growth.

Roth conversions during lower-income years can also be a savvy move, allowing for later tax-free withdrawals and potentially lowering taxes on the conversion itself.

Capital gains management is crucial, too, aiming to qualify for lower longterm capital gains tax rates by holding investments for over a year.

For those inclined to support charities, donating appreciated securities directly or making Qualified Charitable Distributions (QCD) from an IRA after age $70\frac{1}{2}$ can avoid capital gains taxes and reduce taxable income, all while supporting a good cause.

Given tax laws' complexities and ever-changing nature, consulting with a tax professional can be invaluable. They can tailor advice to your situation, ensuring you navigate these strategies efficiently to maximize your retirement benefits and minimize tax liabilities.

Manage Debt Effectively to Reduce Interest Expenses

Eliminate high-interest debt first, especially credit cards, to substantially decrease the total interest paid, improving your financial health.

Refinancing major loans, like mortgages or student loans, can also be smart if lower interest rates are available, reducing your monthly payments and overall interest cost. It's crucial to avoid new debt as retirement approaches, particularly for items that depreciate in value.

By prioritizing debt reduction before retirement, you free up more resources for saving, ensuring your funds are used to support your retirement lifestyle rather than covering past debts.

Final Thoughts

The key to successful retirement income planning is to start early and be proactive. The sooner you begin, the more options and flexibility you will have to adjust your plans and strategies to meet your retirement goals.

By understanding and implementing these five essential strategies, you can create a comprehensive plan that ensures your retirement savings last throughout your retirement years.

Nonetheless, while these strategies provide a solid foundation, the complexity of retirement planning often necessitates professional advice. A financial advisor can offer personalized guidance tailored to your situation, helping you navigate the intricacies of retirement planning and make informed decisions.

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